

From: [National Best Communications](#)
To: [Dana](#)
Subject: U R . . . Connected: nbNewsletter - June 14th to 20th, 2015
Date: Sunday, June 14, 2015 10:01:41 PM

What's New at National Best?

[View this email in your browser](#)

June 14th to 20th, 2015



What's happening across Canada:

[nbTEAM Updates:](#)

- **nbSynergy Team:** Monday June 22nd, 2015 @ 8:30 am MDT
- **Calgary nbAcademy:** Cancelled for the month of June
- **nbTV:** Tuesday, June 16th, 2015 @ 7:00 pm MDT
- **nbLeadership Meeting:** Friday, June 26th, 2015 @ 3:00 pm MDT

[National Best Updates:](#)

- **nbConvention Semi-Early Bird Registration:** Register before July 15th, 2015 for the best prices and to qualify for prizes, use your Chargeback account to pay!
- **nbDebtSolutions:** E-Credit Fix Live Events, Calgary, June 16th. Webinars available, see below
- **nbYammer Notes:** Compliance is coming. . .
- **nbBirthdays:** For the month of June. . .

[Product Provider Updates:](#)

- **CE CREDITS:** Online CE Credit Providers
- **FINANCIAL HORIZONS:** Invitation to CE Credits, training and information, June 17th, 9:30 to 11:30am, Must Register for this, See below
- **BMO:** Training Day, June 17th, 10am-1:30pm
- **Equitable Life:** Lunch & Learn, June 22nd, 2015
- **FORESTERS:** Contest Opportunity!!!



nbTV airs weekly on Tuesdays at
7:00-8:15 pm (MDT)

[Tuesday, June 16th, 2015](#)

**"The 3 Industry
Distribution Models - A
Comparison for Prospective**

nbAdvisors"

Randy McCord,
Alex Stojanoff (HOST)

[Click Here To Join the nbTV on Tuesdays](#)

Next **nbTV** airs on:

Tuesday, June 23rd, 2015

"Convention Promotion"

nbTV REPLAY:

[nbTV Replay \(previous recordings\)](#)



Calgary Office Training Events

Calendar of EVENTS

Wednesday, June 17th, 2015

A&S 3.5 CE

BMO Training day 10-1:30pm

Monday, June 22nd, 2015

Equitable Lunch and Learn 12pm



Updates for **nbSynergy**

Next team meeting:

Monday, June 22nd,
2015 @ 8:30 am Alberta
Time

[Click Here for previous nbSynergy Call Recordings](#)

It's time to Register for our

Upcoming **nb**Convention 2015!

Take advantage of the opportunity to connect with **nb**Leaders and be inspired by the amazing agenda we are planning.

Click Here To REGISTER

Early Bird Registration May 1st - July 15th, 2015

nbConvention & Pro-Seminars Together:
\$408 CAN (NB \$209 + PS \$199)*

nbConvention Only:
\$209.00*

*Pay by credit card or from your Chargeback Account

Zoom in on COMPLIANCE

FSCO to Conduct Review on Insurance Agents | May 28, 2015 Edition

The Financial Services Commission of Ontario (FSCO) is preparing to launch on site reviews of life insurance agents to improve their compliance with industry regulations and ensure they're providing exceptional service. The primary focus of the reviews will be to push agents to continue to be compliant with the Insurance Act and its regulations.

The review will assess agent's disclosure documents to ensure various points of sale, statutory disclosure requirements and adherence to industry best practices, such as completing a needs analysis as part of the insurance sales process.

For your convenience, on the Financial Horizons Group advisor portal, under compliance, you can find a link to a statutory disclosure form called 'advisor disclosure form'.

For more information on the review, please see the link below:

http://www.investmentexecutive.com/-/fSCO-to-conduct-review-of-insurance-advisors?utm_source=newsletter&utm_medium=nl&utm_content=investmentexecutive&utm_campaign=INT-EN-All-afternoon

CE Credits Options available!!

Online CE Credit Options:

- 1) Business Career College – Free CE credits with a \$30/month subscription (may be cancelled at any time). Visit www.bcc-online.com
- 2) IFSE CE Credit Course: Ethics for Insurance Professionals. Cost is \$40, exam is written online, pass mark is 80%, and gives you 8 CE Credits for both Life and A&S licenses. Go to www.ifse.ca (Contract #: C-7395 / Password: primeempc)
- 3) United Insurance Educators – 15 Life and 15 A&S CE Credits (50

questions) for \$25.75. Go to www.uiece.com

4) Manulife - Only contracted Manulife agents can access CE credit courses on line. Once you have a contract with Manulife, go to their Rep Source website www.repsource.ca and look for the CE Centre under Agent Resources.

IMPORTANT UPDATES BELOW

Having trouble viewing this email? [Click here](#)



Attached is a summary of carrier updates leading up to today, Friday, May 8, 2015.

For carrier rates on money products, please see the individual insurance websites which would be found on our NATIONAL BEST - Agent Resources Website [CLICK HERE](#)

Should you have any questions or require further information, please contact your local Business Development Manager.

[eBulletin : May 5, 2015](#)



[National Bank's investment loan interest rate reduction](#)

[Canada Life: My account gives clients access to online investment details](#)

[As of June 1, 2015 : Old individual payout annuity applications no longer accepted](#)

[Newslink : May 2015](#)

[Important Announcement: Sunwise Essential Series 2](#)



[Version Française](#)

[New! : Non face-to-face process](#)



[Empire Life Insight : Opening the Door to More - May 5, 2015](#)



[Eye on the Economy : This week's economic review](#)



[IA Connected: Headlines, Insurance & Compensation](#)

[Earn 50% FYC on FlexTerm](#)



[Sun Life GIF Release](#)



[Sun Life Financial NEW industry leading GIF's](#)

[What you need for Sun Life GIF's](#)

[Long Term Care Conversion Information](#)



National Best CALGARY Agents,

We normally host one meeting per month in our boardroom and many of you have rsvp'd to our upcoming lunch & learn on June 1st. However, in light of the upcoming deadline for license renewals in Alberta, we are offering a bonus session in June. If you are still short CE credits, this may be your last chance to get them. Our June 17th breakfast meeting will offer 0.75 Life + 2 A & S credits. Please open the attached invitation for details.

A comprehensive, quick, and easy to use financial planning software is a valuable tool. We are also pleased to offer a new version of The Razor financial planning software. A limited version is now available free to you through our Advisor Portal. The full version is offered at a special discounted price to all Financial Horizons advisors. You can try the full version for free for 30 days to see what you think. Please open the attachment for details and feel free to contact me if you have any questions.

Sincerely,
Alison

Alison Boutros | Business Development Manager
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www.financialhorizons.com



eCredit Fix / nbDebt Solutions is taking the 9 Rules of Credit Presentation across CANADA

I am super excited to now have live events now set up in cities across Canada:

[Calgary June 16, 2015](#)
[Surrey B.C August 19, 2015](#)

Check out a continually updated list of all our [live events](#)

For those that can't make the live events we also have [webinars!](#)

If those dates or locations don't work for you then we also have webinars. For updates, tips, tricks and blog posts please like, share, and follow us on [Facebook](#).

For those that have seen the event or webinar please [write a review](#) on what you thought as we are really focusing on social media to help get the word out!



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Win a Trip to Chicago with Foresters Plus Biweekly Prizes!



Qualifying for this sweepstakes is a snap. Every application you submit enters you in two great draws:

- 1 trip to the Ronald McDonald House Charities 2015 International Conference in Chicago
- Biweekly Prize Promotion with 16 prizes to be won

Earn more entries to increase your chances!

For every Foresters™ application you submit during the promotion period, you get an entry. The more entries you earn, the more chances to win!

Entries are awarded for applications submitted between June 1, 2015 and July 26, 2015.

Celebrate 41 years of Ronald McDonald House Charities!

This year marks the 41st anniversary of Ronald McDonald House Charities®. We think that's a reason to celebrate! That's why we're giving away 17 prizes over the next 8 weeks-including a trip to Chicago for a very special conference.

Prize #1 - A trip to Chicago
You could win a trip to Chicago for the Ronald McDonald House Charities 2015

International Conference!

Collect points from June 1 to July 26. Every point you accumulate during this promotion period will earn you an entry in the draw!



A Conference with a Difference

To celebrate our purpose as a member-based organization that champions families, we're offering the winner of our final draw a trip to the Ronald McDonald House Charities 2015 International Conference in Chicago.

The winner will enjoy round-trip airfare for two to Chicago, plus two nights' hotel accommodation, meals, admission to conference events and more. But you'll also play a special role as a member of the Foresters delegation-you'll help assemble and deliver welcome kits for families staying at a Ronald McDonald House in Chicago. So you'll not only enjoy the conference-you'll also come away with the rewarding feeling that you've made a difference to families just when they needed it most.

What's included



Approx. Value CAD \$3,700

The winner will be drawn 1 day after the end of this Promotion Period. The winner will be contacted within 3 days after the end of the Promotion Period.

No purchase necessary to win. 1 trip to Chicago for a winner and their guest to be won. Approximate total value of prize of \$3,700. Promotion open to advisors who sell Foresters products who are residents of Canada (excluding residents of Quebec) and who are the age of majority or older in the province in which they reside. An advisor earns an entry for the Promotion each time he or she accumulates one point during the Promotion Period. Points are accumulated as follows: 1 point is accumulated for each Foresters application submitted. Promotion Period ends on July 26, 2015. Odds of winning will depend on the number of eligible entries received. Void where prohibited by law. Visit [RMHC Chicago Trip Rules and Regulations](#) for complete Promotion rules.

Prize #2 - Biweekly Prize Promotion

Collect entries in each of the first 3 Prize Periods for chances to win one of 16 biweekly prizes. Entries are reset at the end of each Prize Period, so you can begin earning entries for the next Promotion Period draw.



Treat yourself!
Win 1 of 10 gift cards for McDonald's restaurants
(value \$15)

Promotion Period 1: June 1-June 14, 2015

Winners will be drawn 1 day after the end of each Biweekly Promotion Period. Each winner will be contacted 2 days after the end of the Biweekly Promotion Period.

No purchase necessary to win. 16 Foresters prizes with an approximate value of CDN \$15 to \$54 each available to be won. Promotion open to advisors who sell Foresters products who are residents of Canada (excluding residents of Quebec) and who are the age of majority or older in the province in which they reside. An advisor earns entries for a Promotion Period as follows: 1 point is accumulated for each Foresters application submitted during a specific Promotion Period. Chances to win gained in one Promotion Period do not carry over to any other Biweekly Promotion Period. Odds of winning will depend on the number of eligible entries received. Void where prohibited by law. Visit [Biweekly Rules & Regulations](#) for complete Promotion rules.

About Ronald McDonald House Charities 

Through the Ronald McDonald House program, families are provided with a "home-away-from-home" so they can stay close by their hospitalized child. The program allows families to stay together, helping their children heal faster and cope better.

Foresters™ is the trade name and a trademark of The Independent Order of Foresters, a fraternal benefit society; its subsidiaries are licensed to use this mark.

Foresters Incentive Trip and Biweekly Prize Promotions are a taxable benefit. The total value of the prizes will be processed as an adjustment on your commission statement and the amount will be included in your T4 issued in January of the following year. Prizes are subject to change based on availability, no cash equivalent. Grand Prize winner will be notified by July 29, 2015.

Foresters reserves the right to withhold an award from any advisor who is not in good standing. It is Foresters sole discretion to determine prize winners.

View the full contest [Rules & Regulations](#) on our Promotions website.

Ronald McDonald House Charities, RMHC, Ronald McDonald House, Ronald McDonald Family Room, and Ronald McDonald Care Mobile are all registered trademarks of McDonald's Corporation or its affiliates and are used with permission.

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KAREN HENDERSON

National Best's Long Term Care Planning specialist is speaking in PEI this summer!

Advocis has asked Karen Henderson to speak at the 2015 Atlantic School on August 24th, 2015

The details:

THE 2015 ATLANTIC SCHOOL

August 23rd – 25th, 2015
Rodd Brudenell River Resort, PEI
A School For Advisors, By Advisors

Abstract of Karen's session:

What Does Long Term Care **REALLY** Mean?

Every day 1000+ Canadians turn 65; approximately 70% of these will need some form of long term care during their aging years.

The problem is, however, that too few of them can answer the following care questions: If something were to happen to me, who would take care of me? How would I pay for that care?

You are in an enviable position of being able to add tremendous value to your practice because after this session, you will be able to:

1. Understand the risks associated with aging and long term care
2. Ask the right questions
3. Offer the appropriate long term care planning solution to your clients

In other words, you will be able to help your clients answer the care questions.

Nobody wants to be poor when they're old. Long term care planning is not rocket science; it's doable and it's good business.

As the saying goes: Just do it!



Christan Hiscock

May 14 at 2:46pm from iPhone



Thanks to . . .

- "Men of Awesomeness Group (MOA)" for the nbTV updated Schedule
- Susan Nelson for updating Send Out Cards list

We are looking for Awesomeness or Accomplishments within the company...

Anything little to be recognized may mean the greatest

accomplishment for someone!!

Please send to communications@nbbn.ca



HAPPY June BIRTHDAY to the following **nbM**embers:

June 19 - Faisal Kassam
June 19 - Gio Alberti
June 24 - Steven Crews
June 29 - Eduardo Saavedra



So, it's almost halfway to the end of 2015!!

For MANY, the short-term 6 month goals have been Accomplished and Amazing!

KEEP YOUR EYES on the END RESULTS!!

TOGETHER, **we are the BEST!**
ENSEMBLE, **nous sommes les MEILLEURS!**



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